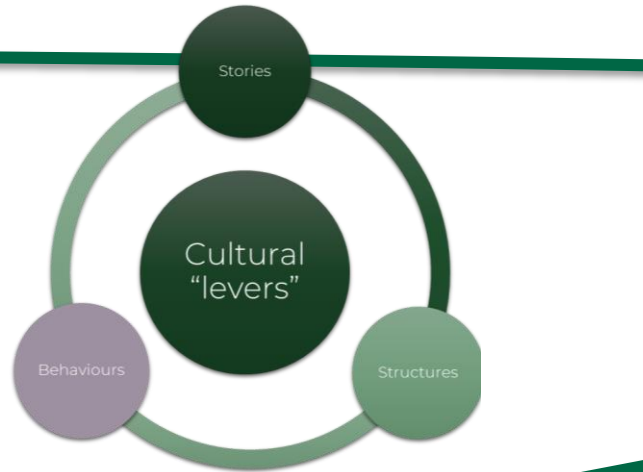


Coaching-Led Leadership – Enabling the organisation

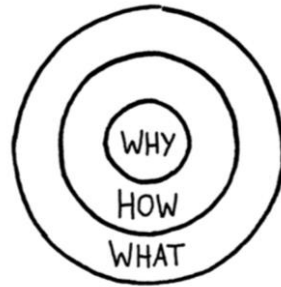
Checking in & learning review



Embedding a learning & performance culture



Stakeholder Expectations & Relationships



Intent based leadership

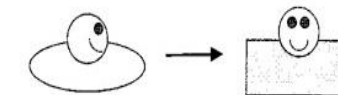
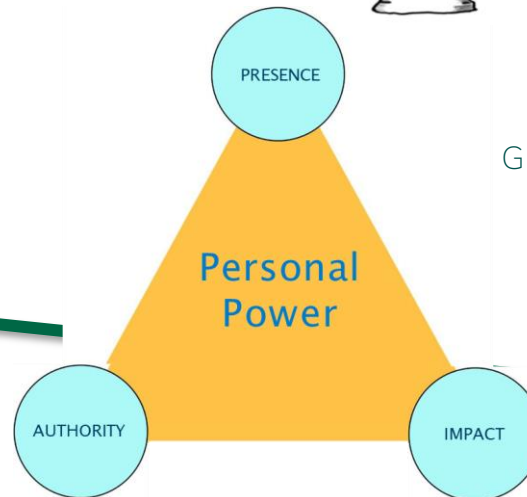


Ladder of Leadership®	
LEADER	LEADER
7. I've been doing...	7. What have you been doing?
6. I've done...	6. What have you done?
5. I intend to...	5. What do you intend?
4. I would like to...	4. What would you like to do?
3. I think...	3. What do you think?
2. I see...	2. What do you see?
1. Tell me what to do.	1. I'll tell you what to do.
WORKER	BOSS

Authentic leadership



Gravitas & Influence



A chooses to build rapport with B and starts matching.